

DRAFT

**SQUAXIN ISLAND TRIBAL COUNCIL
LITTLE CREEK OVERSIGHT BOARD MEETING
January 24, 2007**

Attendance:

Tribal Council	Jim Peters	Chairman (<i>arrived at 9:40 left at 3:00</i>)
	Andy Whitener	Vice Chairman
	Vince Henry, Sr.	Secretary (<i>absent</i>)
	Russell Harper	Treasurer
	Will Penn	1st Council Member
	Pete Kruger	2nd Council Member
	Charlene Krise	3rd Council Member (<i>left at 11:10</i>)
LCOB	Ray Peters	
	Bobby Whitener Jr.	
	Joe Calabrese (<i>left at 12:00</i>)	
	Whitney Jones	
	Glen Parker	
	Mike O'Donnell (<i>left at 11:00</i>)	
Little Creek Casino	Cameron Goodwin (<i>left at 12:00</i>)	
	Terry Mehl (<i>left at 10:45</i>)	
	Mark West (<i>left at 10:45</i>)	
	David Black (<i>left at 10:45</i>)	
Legal Counsel	Kevin Lyon (<i>left at 3:00</i>)	
Recording Secretary	Melissa Puhn	

Andy Whitener called the meeting to order at 9:24 a.m. Russell Harper offered the opening prayer.

Joe Calabrese handed out a lay off list which showed the total number laid off and the total number brought back to work.

Cameron Goodwin handed out the Fiscal 2006 Gaming Floor MVP Activity report, physical counts of patrons every hour.

Joe invited Council and LCOB to the staff meeting at the Events Center, Tuesday February 6th at 8 a.m. and 6 p.m. This meeting will be to discuss the new hotel. Joe would appreciate if any Council member could attend, Joe will send out an email reminder.

Joe handed out the revised organizational chart for the Little Creek Casino. Joe had previously provided the organizational chart to Council for their review; Joe will be seeking approval at the Council meeting tomorrow.

Joe updated on the reallocation of offices and the costs of construction. In order to save money, it was decided to keep the offices as is. They cannot afford to do any office remodeling. All staff will stay in their current office spaces they currently reside. They will be creating some storage space where the fine dining will go in the future. This will create significant savings on storage costs. Joe will bring final figures for the storage to LCOB for approval; then will be presented to Council seeking approval.

SQUAXIN ISLAND TRIBAL COUNCIL/LCOB MEETING

The LCOB Meeting minutes will be presented to Council at the first Council meeting of the month.

Mark West provided a brief report on finances, gaming revenue; including all table games, electronic games, keno, and poker, class II, bingo and pull tabs.

David Black provided a report on Marketing; discussed idea of purchasing a time share to give away as a promotion. He will be researching different companies. Briefed on the current/past promotions and how they've done. He would like to begin implementing a comment card for guests. The new website will be coming online soon.

Terry Mehl reported on food & beverage. He has begun working on ordering procedures with Cameron. They have been working on improving presentation at the Seafood bar. The F & B Manager position closes Monday, with interviews to follow. There was discussion of purchasing vests for employees who work outside, parking lots areas; landscaping, clean-up, services. This will provide visibility and it will let patrons know who they are. There was discussion of how the valet service at the casino lacks speed and enthusiasm. Cameron has addressed the problem. It was suggested to hire a valet service for \$1/car. Charlene asked if that could be available to tribal members, Joe said the valet service could hire tribal youths, 18-25 years.

Joe reported on Human Resources, all is well.

Kelly Neelands sent out the legislative update, Joe wanted to make sure that Council sees the update.

Mike O'Donnell updated on a boxing commission, per Council's request. Kelly Neelands prepared a contract for a commission with Washington State Department of licensing. A resolution will need to be passed by Council in order to form a Boxing Commission. A resolution will be presented to Council the first meeting in February. Mike briefed Council on their options around a boxing commission. The Squaxin Island Boxing Commission would consist of the Squaxin Island Gaming Commission Members. The Commissioners would go through training. Mike will present a contract and resolution to Council at their next meeting.

Cameron handed out a financial update through January 24th. He reported on revenues which are consistently gaining.

There was discussion about the frequency of the LCOB/Council Meetings. Eventually Council would like to meet one Wednesday each month; but for now, Council would like to meet with LCOB the Wednesday before each Council Meeting. Joe would like to have one meeting surrounding financials, and the next meeting would be about the property.

Joe handed out a spreadsheet of the 2007-2009 income projection. He also handed out the cash flow analysis. They will be meeting with Bank of America this afternoon, and revenues and EBITDA will be discussed.

Council discussed delaying the golf course construction until June 2008. Council will need to re-address and make a decision about the course in one year.

SQUAXIN ISLAND TRIBAL COUNCIL/LCOB MEETING

Bob Whitener Jr., and Lisa Bielski from Island Enterprises discussed training that will be provided to Geoduck divers and boat owners to protect their assets. They discussed possible partnerships with tribal business owners. They have been assisting tribally owned business by marketing and insight on business. He briefed on the services that IEI provides; hiring for all Enterprise entities, security for the tobacco factory, KTP and the visitors center. The IEI Board Meetings are the last Wednesday of each month. Bob stated they needed to sync the IEI Board by-laws and the Tobacco Board by-laws. He suggested re-writing the Tobacco Board membership.

Bob discussed the idea of tribally owned companies such as a construction company, grounds keepers, maintenance and janitorial services.

There was discussion about licensing to sell tobacco products out of state. Kevin Lyon and Kelly Neelands are working on the necessary paperwork. Bob would like to send the Tobacco Board down to Santa Monica for a learning retreat. Island Enterprises is prepared to fund a salesman.

Ray and Bob presented **Resolution 07-10** which authorizes the Executive Director to invest a portion of the Permanent Trust in the Tobacco Factory, pursuant to a Secured Promissory Note, Security Agreement, and related security documents, for a term of seven year at a rate of 5% interest. After discussion, Pete Kruger moved to approve the resolution as drafted. Russell Harper seconded. The motion passed with 4 for and 0 against.

Kevin Lyon handed out the audit report for September 2006, Lisa went over the numbers, there were no audit findings.

Brian Johnson provided an update on the Seafood Company. He also provided an overview of the tobacco factory; the new equipment is expected in March. He briefed on the Oneida Sales.

There being no further business, the meeting adjourned at 3:30 p.m.