

DRAFT

**SQUAXIN ISLAND TRIBAL COUNCIL
LITTLE CREEK CASINO
July 8, 2009**

Attendance:

Tribal Council	Dave Lopeman	Chairman
	Arnold Cooper	Vice Chairman
	Pete Kruger	Secretary (<i>travel</i>)
	Andy Whitener	Treasurer
	Misti Saenz-Garcia	1st Council Member
	Marcella Castro	2nd Council Member
	Charlene Krise	3rd Council Member
Little Creek Casino	Cameron Goodwin	
	Mark West	
	Michael Peter	
	Joe Calabrese	
	Peg Johnson	
Deputy Director	Whitney Jones	
Recording Secretary	Melissa Puhn	

Dave called the meeting to order at 9:16 a.m. Cameron offered the opening prayer.

Cameron went over the financial report; comparing the growth of this May compared to last May. Revenues are growing faster than operating expenses. EBITDA has come in at the second highest ever. Head counts have been high.

Hoping to do some painting to improve the looks and work on physical problems with the building. Having a warranty issue with the carpet; new carpet will be shipped out. Arnold would like to see exterior décor such as canoes and lighting. Charlene brought up the totem pole that was commissioned by Doug Tobin.

Discussed the firehouse and what will be done with the building. Discussed tearing it down. Discussed the brown house. Misti brought up the plan of moving the visitors center to the fire house location.

Cameron continued with the Financials.

Discussed the points that patrons have and the higher end patrons ability to use their points to “buy” TV’s, BBQ’s, iPods, etc. Arnold stated that there is a patron who has been trying to buy a TV with their points and have not been able to. Cameron stated that they do not have a good system, but they do handle their higher end patrons well and usually take care of their requests on a case by case basis. The patron needs to go through the process and go through marketing to use their points.

Discussed jackpots and ways of marketing it.

SQUAXIN ISLAND TRIBAL COUNCIL/LCC MEETING

Cameron shared the chart “slots net coin in.” LCC is seeing the highest coin in amount ever; the machines are getting played heavily. Adding the extra IGT machines allow patrons more places to play.

Mark updated on the IGT installs; had to move the class II and move the Bally machines in order to get the IGT machines in. Cut class II machines a little. The class II machines are on a revenue share and Mark suggested that the Casino buy those machines instead of the revenue sharing.

Mark provided an update on the Rocket Class II machines; Rocket is beginning Class III machines. They are offering machines at an introductory price; Mark stated that they could bring in one “bank” of machines (10) and see how they play. If they get played purchase some more, of not than Rocket can take them back.

Mark updated on Bally; he contacted them and they offered a nice deal. Mark requested 24 months of their best price, interest free. Mark received a quote for slim line machines for 24 months.

Cameron asked that if anyone has any questions please call him.

Mike Peters and Joe discussed the email sent by Misti. Mike and Joe met with Vincent regarding the email and reported. The email was in regards to performers and the Latin entertainers. Joe stated that the type of show that is desired would be extremely expensive. Mike has been utilizing employees on trying to determine the best performer. This demographic is a new area where the casino has little experience in. Mike stated they are trying to find the best entertainer; the price of the ticket will reflect the price of the entertainer. Mike stated they will use the input and advice of the group of employees who are familiar with this demographic.

Mike provided an update on hotel operations. The numbers for May occupancy are reduced. Compared to the competition they are still performing better. Discussed hotel marketing and mailers/email.

Joe went over changes in the food & beverages; some employees have left and a position is being “adjusted” they are still working on the issue. Mike reported on the performance of F&B. They are working on controlling costs; and that does not mean food quality. But means controlling inventory to storage. Working on costs of goods and are making progress compared to industry standards.

Mike reported on the kitchen fire in the buffet last month. It was due to a grease build up in the exhaust hood. Korsmo is contracted and is ready to start repairing. Arnold felt that the situation was handled well by staff.

Mike briefly reported on resort sales; May was not bad July is looking to be better. Have large events for July that is booking the hotel.

Peg Johnson provided a report from HR. Joe stated that he will bring one director to each meeting. Peg stated that they have an excellent turnover rate compared to the hospitality industry. Went over the head count.

SQUAXIN ISLAND TRIBAL COUNCIL/LCC MEETING

Handed out a policy change in regards to retaining a respectful behavior within the work place. Drug and alcohol policy. In order for this to work right, violation of this policy puts the employee in jeopardy of losing their job. This was sent through LCOB. They are waiting for a policy from Legal, of screening employees. Waiting for clarification first. Peg stated that they have not yet terminated their existing contract; if there is a change in the contract they need to take care of that. Working on ways to run random drug testing by maintaining the "random" and the least disrupting to the business. Peg is waiting for the final policy, which utilizes the NWITC. Whitney will contact Legal and get it to Peg ASAP.

Peg stated they are preparing for their 5, 10, 15 year awards. (the Casino will be open 14 years this year).

Joe brought up improvements to the facility; starting painting and replacement of carpet. They are making changes to the cashier cage. Looking at putting glass in front of the cashier, Misti would like to see them advertise for a tribal etcher to etch the glass.

Joe discussed tribal elders parking spots. Joe is waiting for Council to decide how to identify the elders and their cars; and what is the consequence. Andy suggested the honor system. LCC can make them parking tags. Whitney can get an elders list. The casino will put up signs and it will be an honor system with no enforcement, just to start off and see how it works. Whitney will let the elders know at their next meeting. Colleen can let them know also.

Joe handed out information on 18 year olds gambling. LCC has no objection, F&B is trained for checking ID and they will check everyone under a certain age. They do not have any issues with allowing 18 year olds on the floor. Discussed any bad press that may come up. Arnold says no. Marcella, Andy and Charlene all say no. Misti would like to see it. Council thanked the Casino for doing that study of 18 year olds in the casino.

Joe will be heading home for the weekend. Mike will be in charge.

They are looking in to monthly bingo, will start in August and would like to hold an event each month. Weekend monthly bingo will be tough, so may look in to holding it mid-week.

Joe stated that they did have a tentative date for a Latino event; looking at the fall. Discussed holding a rodeo.