

DRAFT

**SQUAXIN ISLAND TRIBAL COUNCIL
ISLAND ENTERPRISES, INC.
October 24, 2007**

Attendance:

Tribal Council	Jim Peters	Chairman (<i>arrived at</i>)
	Arnold Cooper	Vice Chairman
	Vince Henry, Sr.	Secretary (<i>sick</i>)
	Russell Harper	Treasurer
	Will Penn	1st Council Member (<i>travel</i>)
	Pete Kruger	2nd Council Member
	Charlene Krise	3rd Council Member (<i>absent</i>)
Executive Director	Ray Peters	
Deputy Director	Whitney Jones	
Legal Counsel	Kevin Lyon	
Island Enterprises	Bryan Johnson	
(12:00 -)		
Little Creek Casino	Cameron Goodwin	
(9:15 – 11:45)	Mark Chandler	
	Terry Mehl	
Recording Secretary	Melissa Puhn	

LITTLE CREEK CASINO

Terry Mehl briefed on Operations. See Section 1 Operations notes attached. Went over food and beverage staffing and service issues.

Mark West briefed on Gaming. See Section 2 Gaming notes attached. Went over the status of the electronic games, table games, keno, poker, class II/bingo and pull tabs.

Mark briefed on the “Black Friday” promotion. Offering \$59 night rooms for the day after Thanksgiving. Mark reported the bingo staff is accepting the change, and the patrons are getting excited about the quarterly bingo. The casino did not lose any staff to this change; a couple moved departments.

Cameron provided an update and hand out for the hotel performance, at a glance for three months. See Section 3 Hotel notes attached. Cameron briefed on two packages that LCC will offer; one is out now stating that if you bring in canned food, will qualify for a special rate. The first month the hotel donated 100 pounds of food to a local charity. December they will be offering if you bring in new children’s toys and new children’s clothes, will get a special room rate. Working on good will offering with the community. Kevin offered that Cameron work with the local food banks to see what works best. Looking in to a possible “giving tree” but still brainstorming ideas, because really not in the fund raising business.

Cameron provided a financial update. See section 4 Finance notes.

SQUAXIN ISLAND TRIBAL COUNCIL/IEI LCC MEETING

Russell emphasized his concern regarding the employees. He would like to see the 5% increase approved, and a Christmas bonus entertained. This will need to go back to Council, once they review the budget. 709 employees. Cameron briefed on other ways employees will be rewarded; new uniforms, new tv in the break room, clean and paint the break room. Covered smoking area, etc. Looking at new uniforms within the next six weeks.

Russell also brought up the issue of “giving away” food. He would like to see a policy in regards to giving away food, have a minimum amount. Tribal group discounts. Already lower the gratuity costs, no tax charge, etc. but doesn’t always seem to be enough. Cameron has provided fundraising opportunities for tribal groups, but has not seen anyone take advantage of the opportunity. Cameron stated that the severe discounts that the tribe is requesting, hurts the casino. Preparation costs, linen costs and staffing. The casino has given a lot, and cannot give any more than they already do. Ray stated that it was clear from Council that the Casino does not need to give stuff away, they are a business. Russell asked if it would strengthen their position if they had a written policy stating that tribal entities would be charged food and staffing, but not necessarily space. Arnold asked Cameron to put this policy together; Cameron would like to add that the casino cannot accept food from an outside source, i.e. Council providing clams and oysters for the Casino to prepare. Liability issues. This will be prepared and presented to Council for approval. Ray stated that LCC should not be too concerned about tribal groups who insist on lowering costs.

Cameron asked how does Council feel about tribal organizations coming and boxing their food, bring it back with them. Ray stated that traditionally the elders take food home from dinners. Outside of the tribe, that does not happen. This will be included with the policy at a later time.

Cameron handed out the summary of all units for the month ending September. Cameron went over the chart. Showing how the months compared with the year in gaming revenue, non casino revenue, operating expenses and non operating expenses. Discussed non gaming revenue. See attached chart.

Cameron went through the financial statements for the month ending and twelve months ending September 30, 2007. For FY08 they will begin pushing banqueting more.

Cameron would like to present to LCOB a parking solution. He has been working with Toby to find a solution for large event parking. For \$100K Toby claims that they can expand about 200 additional parking spaces near the north parking lot. Ray would like Cameron to really look in to this, and whether there is space for additional parking spaces for a slightly higher amount. Discussed parking options, and the need for a solution for the upcoming pow wow.

Next Council meeting LCC will present the 5% increase.

ISLAND ENTERPRISES

SQUAXIN ISLAND TRIBAL COUNCIL/IEI LCC MEETING

Bryan Johnson updated on Franks Landing.

Updated on Skookum Creek Distributing; the stamp log is current and accurate. Everything is accounted for.

New property development, working on the location across the highway, in front and across from Childcare. Have an investor looking in to a gas station.

Bryan update on Solar Flex, the company has begun and been working with Legal. Costco is ready to proceed.

Ray updated on the Fire Department and contract with Petrosol.

Bryan left shortly after noon. Discussed Petrosol. Ray will have construction managers give a report on the

Meeting adjourned at noon.